

Message Text

UNCLASSIFIED

PAGE 01 ISFAHA 00015 191200Z

21

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 COME-00 /018 W

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R 191045Z MAY 76

FM AMCONSUL ISFAHAN

TO SECSTATE WASHDC 0024

UNCLAS ISFAHAN 0015

E.O.11652: N/A

TAGS: BTIO, IR

SUBJ: AGENCY OPPORTUNITY: BALL BEARINGS, V-BELTS, AND
DIESEL ACCESSORIES

1. MR. SULTAN MOHAMMAD RAHIMZADEH, SHAHPUR STREET, ISFAHAN, IRAN, WISHES TO EXPAND HIS PRESENT WIDE-RANGING LINE OF EUROPEAN AUTOMOBILE AND ENGINE PARTS TO INCLUDE U.S. PRODUCTS. HE PLANS BEGIN EXPANSION IN AREAS OF BALL BEARINGS, V-BELTS, AND DIESEL ACCESSORIES, WITH POSSIBLE LATER EXPANSION INTO TRANS-MACHINE BELTING, GREASE PUMPS, JACKS, WEAVING ACCESSORIES, AND AGRICULTURAL MACHINE PARTS.

2. MR. RAHIMZADEH REQUIRES INFORMATION FROM FIRMS WHICH COULD SUPPLY BALL BEARINGS, V-BELTS, AND DIESEL ACCESSORIES. WHILE NOT READY TO MOVE IN OTHER AREAS, HE IS ALSO INTERESTED TO BEGIN CONSIDERING AVAILABLE INFORMATION ON ALL TYPES OF SMALL MACHINE PARTS AND TOOLS.

3. MR. RAHIMZADEH ESTABLISHED HIS FIRST SPARE PARTS SHOP IN 1956 WITH \$143,000 CAPITAL. HE NOW HAS THREE SHOPS WITH 12 EMPLOYEES, WORKING CAPITAL OF \$1,430,000, AND ANNUAL SALES OF NEARLY \$500,000. HE IS ISFAHAN SALES AGENT FOR FAFLER (GERMANY); TIMKEN (UK), S.K.F. (SWEDEN); AND N.K.S., I.K.S., AND M.B.S. (ALL JAPAN).

4. ACTION REQUESTED: ALERT POTENTIAL SUPPLIERS AND REQUEST THEY CONTACT MR. RAHIMZADEH BY AUGUST 31. POST WOULD APPRECIATE RECEIVING LIST OF INTERESTED U.S. FIRMS.
MARSHALL

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NNN

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